

# PHILADELPHIA CONFERENCE AGENDA:

## Monday September 18, 2017

9:00 am

- Meet in Sheraton Suites Hotel Lobby for departure to see the historic sites of Philadelphia. We will be utilizing the train and will be walking for most of the day. A good pair of comfortable walking shoes is recommended.

9:15 am – 9:30 am

- Ride Shuttle from Hotel to Train Station

9:30 am – 9:55 am

- Ride Train to Downtown Philadelphia

9:30 am – 9:55 am

- Independence Visitor Center (Independence Hall)
- Visit the Liberty Bell Center
- Visit the President's House Site

10:15 am – 10:55 am

- Wait in line for Independence Visitor Center (Independence Hall)

11:00 am – 11:55 am

- Tour Independence Hall

12:00 pm – 12:55 pm

- Lunch (on your own)

1:00 pm – 2:25 pm

- Free time to visit the Shops on South Street and explore Historic Downtown.

2:30 pm – 2:55 pm

- Ride Train back to Sheraton Suites.

3:00 pm – 5:55 pm

- **Free Time.** You are welcome to eat dinner on your own during this time, or wait till the ballpark. Tickets to the ballgame are complimentary courtesy of Avercast, LLC. However, everyone will be on their own for dinner.

**6:00 pm**

- **Meet in the Sheraton Suites Lobby for departure to the Phillies vs. Dodgers Baseball game.** Again, we will be taking the train and walking to the stadium. Comfortable shoes are recommended.

**6:15 pm – 6:55 pm**

- **Ride train to the Citizens Bank Park stadium.**

**7:05 pm – 9:30 pm**

- **Phillies vs. Dodgers Baseball Game**

**9:35 pm – 10:05 pm**

- **Ride Train back to the Sheraton Suites Hotel.**

## **Tuesday September 19, 2017**

**7:00 am – 7:59am**

- **Continental Breakfast**

**8:00-8:30**

- **Welcome and Introduction of Attendees**

**8:30-10:00**

- **Forecasting, Bottom Up and Top Down Approach**
- **ABC Analysis**
- **Summary Forecasts tips and tricks**
- **Curves**
- **Forecast Accuracy & Score Keeping**

**10:00-10:15**

- **Break**

**10:15-11:00**

- **Customer Case Study Presentation**

**11:00-12:00**

- **Open Q & A—All Questions, Problems, Contrasts and Benchmarking/Methodologies**

**12:00-1:00**

- **Lunch**

**1:00-2:15**

- **Supply Planning Nuts and Bolts, Inventory Policies, Action Messages, Order Optimization, Reports Planned Orders, Planning, Performance**
- **Inventory Policies**
- **Action Messages**
- **Order Optimization**
- **Reports Planned Orders, Planning, Data Extract**
- **Performance**

**2:15 -2:30**

- **Break**

**2:30-3:00**

- **What's New Forecasting, Supply Planning**

**3:00– 3:15**

- **Break**

**3:15-4:00**

- **End of Day Q&A on Forecasting or Supply Planning Dilemmas**

**4:00 PM**

- **Adjourn**