



S&OP

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Sales & Operations Planning

The experts at Avercast® are pleased to introduce the next generation of (S&OP) Sales & Operations Planning Software. Avercast (SIOM) Sales, Inventory, & Operations Management Software is the culmination of years of best practice process consulting and software development. Companies that have an exemplary S&OP process in place typically take a long hard look at Inventory calculations and run what-if scenarios. For this reason, many of the best run companies have chosen to call their S&OP process “SIOP” to emphasize the key role that Inventory plays.

Avercast (SIOM) Sales, Inventory & Operations Management takes an industry best practice approach at managing SIOP. In SIOM, traditional SIOP data is displayed in a powerful, flexible, user-friendly software tool that gives business managers a handle on their business.

Avercast SIOM automates the annual business planning process and measures how your business is performing against the original business plan and/or budget. Business managers now have the visibility to see, analyze, and correct problems before they impact the bottom-line. Scorecards are used to track current, historical, and future business performance.

MS SQL Database technology makes custom reporting easy. In addition to the ready-made reports inside of Avercast SIOM, during implementation, our SIOM experts will build customized reports within the software (at no additional charge) to meet the needs of each individual business. As time progresses, additional reports can also be created at no charge to Avercast SIOM customers that are current on their annual maintenance payments.

Automates the annual business planning process

Enables managers to anticipate and plan for changes

Performs “what if” scenarios

Tracks performance against the business plan and allows you to adjust strategies before they impact the bottom-line

Analyze where your business has been and where it is going with fast comparisons of current, historical, and future performance

Intuitive, user-friendly software screen designed

Summarizes Sales, Bookings, Inventory, Production, Shipments, & Backlog for high level analysis

A complete enterprise resource planning tool

Utilizes MS SQL technology